Preferred Supplier

Oceania Cruises

ECSC Cruise Line Segment: Premium Deluxe

CONTACT INFORMATION	
Head Office Address	7665 Corporate Center Drive, Miami, FL USA 33126
Consumer Website	www.oceaniacruises.com
Agent Website / Online Reservation	www.agent.oceaniacruises.com
Reservation #	800-531-5658

2019 COMMISSION STRUCTURE (as of January 1, 2019)

Based on previous years sailed commissionable cruise-fare

$1 - $99,999	14%
$100,000 - $324,999	15%
$325,000 - $649,999	16%
$650,000+	17%

10% on Oceania's Travel Insurance Plan & Pre/Post land Packages

5% on pre-paid transfers

ABOUT THE SUPPLIER

Upper-premium cruise line with emphasis on destinations, cuisine and service. Elegant and mid-size, our ships provide an onboard atmosphere that is extremely convivial.

MAJOR SELLING POINTS

- The Finest Cuisine at Sea™
- A variety of distinctive open-seating restaurants, *all at no additional charge*
- Gourmet cuisine curated by world-renowned Master Chef Jacques Pépin
- Epicurean enrichment programs, including immersive Culinary Discovery Tours™ in the world's most fascinating destinations
- Award-winning itineraries featuring more than 450 alluring destinations
- Spectacular port-intensive voyages featuring overnight visits and extended evening port stays
- Intimate, luxurious ships catering to just 684 or 1,250 guests
- Exceptional personalized service
- Country club casual ambiance
- Acclaimed Canyon Ranch® spa

KEY CUSTOMER DEMOGRAPHIC

- 50+, well-traveled, higher education, income of $150K+

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DESTINATIONS
Worldwide Award-Winning Itineraries

PRIMARY CONTACTS

Regional Sales Directors	Region	Email
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