Supplier

Emerald Waterways

ECSC Cruise Line Segment: River

CONTACT INFORMATION	
Head Office Address	USA One Financial Center, 4th Floor, Boston, MA 02111
Consumer Website	www.emeraldwaterways.com
Agent Website / Online Reservation	https://bookings.scenicglobal.com/ExpressBook/weblogin.aspx
Reservation #	USA: 888-778-6689

COMMISSION STRUCTURE

Commission Amount	Item
16%	European River Cruising and South East Asia river cruising
10%	Pre/Post accommodation
10%	2 for 1 or other distress offers

ABOUT THE SUPPLIER

DELUXE RIVER CRUISES WITH EMERALD WATERWAYS

Experience deluxe river cruising on one of Europe's newest, best designed, most advanced river cruise fleets. Voted for a second time, 'Best River Line For Value' by the discerning experts and Editor's at Cruise Critic in 2015 and 2016, our ships and river cruises are praised for their striking design, innovative highlights and contemporary approach, setting your trip with us apart from any other river cruise.

Enjoy the Emerald difference. Our innovative river cruise ships offer panoramic views of the stunning scenery, and feature contemporary boutique hotel styling, deluxe in-suite comfort, gourmet dining options and exceptional service, all included in the price. Explore unique cultural experiences at every destination with included city sightseeing tours and our exclusive EmeraldPLUS and EmeraldACTIVE excursions. If you want to see even more, our Discover More optional tours and destination hotel extensions offer you the ability to tailor your experience exactly as you want. We guarantee you the best value in river cruising, so you can enjoy your vacation to the fullest. Welcome on board.

KEY CUSTOMER DEMOGRAPHIC

55+, empty nesters, a great introduction to those new to cruising, those looking for exceptional inclusive value, independent travellers who want flexibility to tailor their experience to what they want.

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TOP 6 MAJOR SELLING POINTS

European River Cruising

- Mostly inclusive product (sightseeing, excursions, gratuities, airport transfers, all meals onboard, beverages (alcoholic and non-alcoholic) at lunch and dinner. Option to add cost effective drink packages.
- Award winning fleet of contemporary, innovative and sophisticated Star-Ships
- Boutique hotel style accommodation inspired with your comfort in mind to enhance your river cruising.
- Innovative onboard features including an indoor pool with retractable ceiling that converts to movie theatre, plus our open-air balcony system in all balcony suites.
- Superior service backed by over 30 years of experience, boasting one of the very best guest to staff ratios.
- Flexibility to tailor your experience to be as independent and active as you want to be with our EmeraldACTIVE and Discover More programs.

DESTINATIONS

Europe and South East Asia, and worldwide through our parent company Evergreen Tours

PRIMARY CONTACTS

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